

The Attic Proposal: Automating Proposal Creation to Transform Government Bidding

Responding to government RFPs currently demands substantial manual effort from bid teams. Compiling capabilities, past performance, and credentials into a compelling proposal traditionally spans months per RFP. This tedious process also limits the number of opportunities organizations can pursue.

The Attic's AI solution aims to revolutionize this process through automated proposal generation.

How it Works

Users simply upload an RFP document along with past performance information and any specialized staff/facilities documentation. The Attic's natural language processing extracts key requirements and criteria from the RFP. It then uses machine learning algorithms to match qualifications from the background documents to these stipulations.

A compliance matrix is auto-generated, comprehensively mapping credentials to each RFP requirement. This matrix feeds into the proposal drafting process, enabling precise tailoring of qualifications details to the needs outlined by the government.

The end result is a complete proposal draft specifically aligned to the compliance matrix and the qualifications submitted by the user. This draft conveys how the user's experience, assets, and approach fulfill the RFP's criteria. The proposal system also works for RFIs, SBIRs, and more.

Key features:

- Process RFP details with NLP to auto-create compliance matrices
- Identify ideal alignments between requirements and credentials
- Generate full proposal drafts tailored to RFP criteria
- Continual model retraining as RFP landscapes evolve

Key Benefits:

Cost Reduction

- Reduces manual proposal costs by over 70%
- Increases number of bids pursued annually by 5x

Speed

- Accelerates proposals from months to days
- Enables rapid response to tighter RFP deadlines

The automation handles the heavy lifting of matching qualifications to the exact RFP stipulations in order to effectively showcase credentials. This unlocks game-changing efficiency gains for government bidding while multiplying an organization's capacity to win more contracts. The AI approach brings innovation sorely needed by the costly, tedious process that hinders potential on both sides. This offers transformative potential for faster, more affordable government bidding, and more wins.

Contact us for a custom demo on how The Attic's Artificial Intelligence can optimize your proposals.